## Consumer Economic Pulse

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WAVE 29: NOVEMBER 202

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### Four things you should know

### Uptick in family finances pessimism as recession concerns resurface

Following a period of declining recession fears, there has been an uptick in Canadians' concerns about the economy potentially entering a recession.

Reflecting this, some Canadians express a stronger pessimistic outlook on their family finances in November compared to September.

### In Nov, Canadians find it easier to manage household finances

More Canadians reported being able to easily cover their expenses with money left over than at any point over the past 2 years.

This increase since July indicates improved financial stability and greater ease in managing household budgets among Canadians.

### Brand switching continues to decline

As seen in prior months, rates of switching brands to save money has declined in November 2024.

This trend coincides with an improvement in financial wellbeing, as more Canadians reported being able to cover their expenses and have money left over in November 2024 than at any time in the past two years.

This increased financial stability may help explain the decline in brand switching Food insecurity drives Canadian charitable donations this year-end

One third of Canadians intend to donate before year-end, with many intending to keep the donation amounts consistent with the end of 2023.

Canadians' main priority with holiday donations are tackling food insecurities/supporting homelessness initiatives.

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# Perspective on the economy

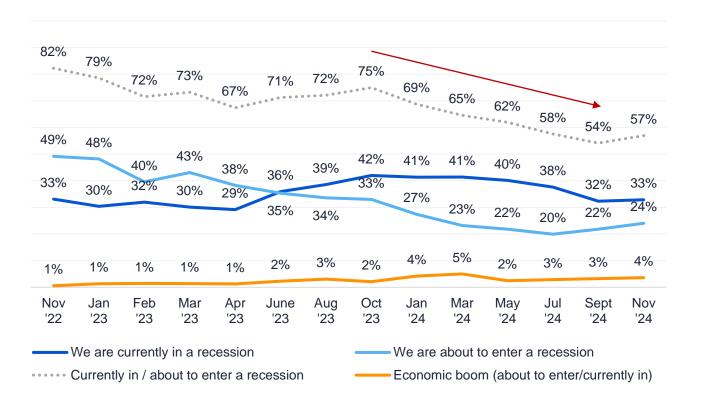
Current State of the Economy  $\rightarrow$ 

Perceptions of Family Finances  $\rightarrow$ 

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### **Current state of the economy**

Following a period of declining recession fears, there is an uptick in Canadians' concerns about the economy potentially entering a recession (back to levels seen in July).

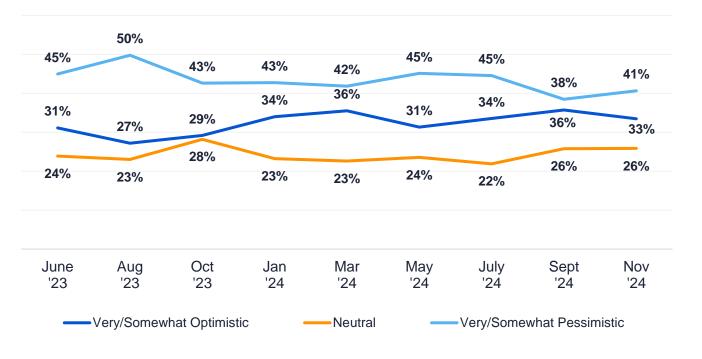


NOVEMBER 13 TO NOVEMBER 18, 2024 We are currently in a recession 33% NET We are about to enter a recession 57% 24% The economy is neither in a recession nor a boom - we are holding steady 35% We are coming out of a recession 4% We are about to enter an economic boom NET 4% 2% We are currently in an economic boom 1%

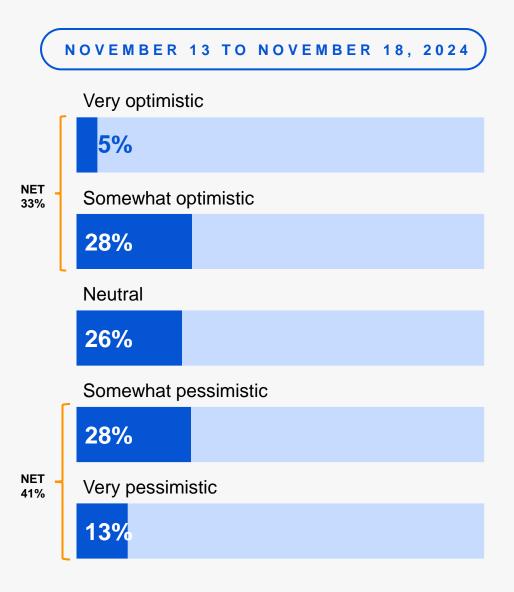
Base: Total n=1,512 | Q: Which of the following best reflects how you feel about the current state of the economy?

### **Perception of family finances**

Reflecting a slight increase in economic concern in Nov, Canadians express stronger pessimism on their family finances in November compared to September (but still lower than in July).



Base: Total n=1,512 | Q: Thinking specifically about you and your family's finances, how optimistic or pessimistic are you about the year ahead?



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# Affordability / Personal Spending Habits

Ability to Afford Household /expenses, Finances over the Past Month  $\rightarrow$ 

Changing Brands to Save  $\rightarrow$ 



### Ability to Afford Household Expenses, Finances Over the Past Month

Despite the rise in recession fears, the percentage of Canadians who can easily cover their expenses and still have money left over has reached its highest level since measurement began in November 2022, increasing to 36% from 26% in July.



**NOVEMBER 13 TO NOVEMBER 18, 2024** Able to **easily pay** for my expenses and had **enough money** left over for other things 36%个 Able to pay for my expenses and had just a little money left over for other things NET 31% 89% Able to pay for all my expenses but did not have anything left over 21% Unable to pay for my expenses and took on a little additional debt each month. 8% Unable to pay for my expenses and took on a lot of NET additional debt each month. 11% 3% 15% of low-income households (<\$50k) were unable to

afford their expenses over the last month, compared to

8% of higher-income households (\$50k+)

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### Changing brands to save

In general, fewer Canadians are changing brands to cut costs. The proportion of Canadians who have changed grocery brands has significantly decreased since August 2024.



Base: Total n=1,512 | Q: Since the start of the year, have you switched to a different brand/company than you usually purchase from to save money in any of the following areas?

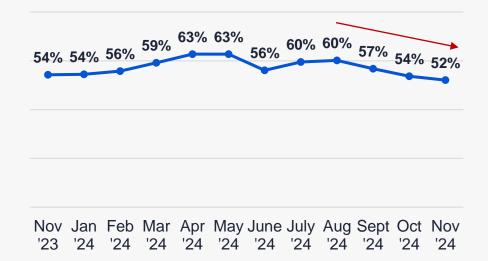
#### NOVEMBER 13 TO NOVEMBER 18, 2024

**52%** 

of Canadians have switched brands in at least one area in order to save money; a significant decrease since September 2024.

#### ↓ -8 percentage points since August





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### Travel

Business/Leisure Flights  $\rightarrow$ 

Changes in Driving to Save on Gas  $\rightarrow$ 



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### **Business/Leisure Flights**

Canadians travel habits remain largely unchanged from the summer months.

#### % Have taken a flight in the Last Month



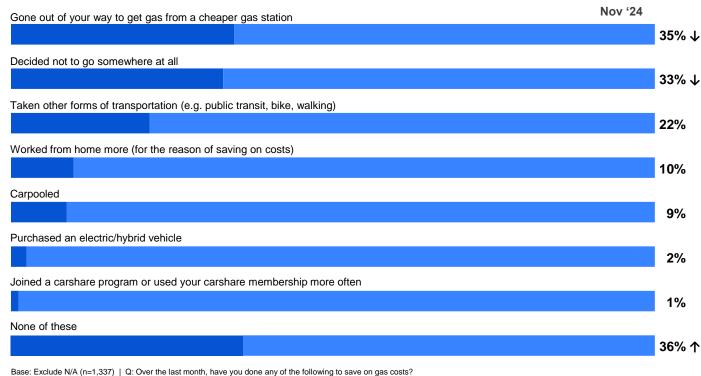
NOVEMBER 13 TO NOVEMBER 18, 2024 Type of Travel in Past Month 16% of Canadians have taken a flight in the last month 5% 6% 7% Travelled to the U.S. Travelled within Canada Travelled Internationally Flight for leisure within Canada 4% LEISURE Flight for leisure to the U.S. 4% (NET) 12% Flight for leisure outside of Canada/U.S. 5% Flight for business within Canada 3% BUSINESS Flight for business to the U.S. 1% (NET) 5% Flight for business outside of Canada/U.S. 0% None of the above 84%

Base: Total n=1,506 | Q: Over the last month, have you taken any flights?

# Changes in driving to save on gas

Compared to August 2024, Canadians are less likely to have changed their driving habits to save money on gas.

#### % Have done in the Last Month



NOVEMBER 13 TO NOVEMBER 18, 2024

63%

of Canadians have made at least one change in their driving habits over the past month to save on gas; significantly less than in August (-8 percentage points)

#### ↓ -8 percentage points since August

	Nov '24	Aug '24	May '24	Feb '24	Oct '23	July '23	Apr '23	Mar '23	Feb '23	Jan '23
Gone out of your way to get gas from a cheaper gas station	35%	40%	38%	40%	36%	39%	39%	40%	36%	39%
Decided not to go somewhere at all	33%	42%	43%	43%	39%	41%	47%	48%	47%	50%
Taken other forms of transportation (e.g. public transit, bike, walking)	22%	23%	26%	20%	20%	22%	22%	22%	20%	19%
Worked from home more (for the reason of saving on costs)	10%	12%	13%	11%	11%	12%	15%	17%	13%	13%
Carpooled	9%	11%	13%	10%	10%	11%	11%	11%	10%	10%
Purchased an electric/hybrid vehicle	2%	3%	2%	1%	3%	3%	2%	2%	1%	2%
Joined a carshare program or used your carshare membership more often	1%	1%	2%	3%	3%	1%	2%	2%	2%	2%
None of these	36%	28%	25%	30%	29%	28%	28%	23%	27%	27%

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### **Charitable Donations**

#### Charitable Donations in Canada

Charitable Donations in 2024  $\rightarrow$ 

Donations vs Last Year  $\rightarrow$ 

Donations in the next 6 months  $\rightarrow$ 

Donations Planned at End of 2024 →

End-of-Year Donations vs. 2023 →

Organizations to Donate to  $\rightarrow$ 

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#### **Secondary Research**

### **Charitable Donations in Canada**

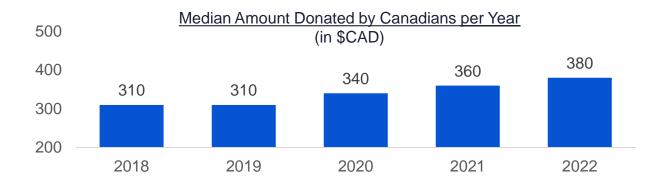
In Canada, the number of people making charitable donations saw a decline between 2018 and 2022. However, the total amount donated increased, reaching over \$11.8 billion in 2022—an 11.5% rise in the same period. This trend indicates that while fewer individuals are giving, those who do, are donating larger amounts, with the median annual donation increasing to \$380 from \$310.

#### What does this mean?

**Concentrated Donations:** Active donors are stepping up with larger contributions, signaling a shift towards fewer but more impactful givers.

Adapting to Change: The evolving landscape will likely necessitate charities to explore alternative engagement methods, to expand connections with new donors.

Overall, this changing landscape of charitable donations in Canada emphasizes the resilience of Canadian donors, but at the same time also highlights a challenge for charities to evolve and balance donor diversity with strategic engagement.







### Charitable **Donations in 2024**

More than half of Canadians have made a financial charitable donation in 2024, with donations to causes in Canada being the most common.



54%

of Canadians have financially donated in 2024

NOVEMBER 13 TO NOVEMBER 18, 2024

#### Among those who donated in 2024...

#### Donated exclusively to a cause in Canada



Base: Total n=1,512 Q: So far in 2024, have you financially donated to a cause that supports those in Canada and/or internationally?

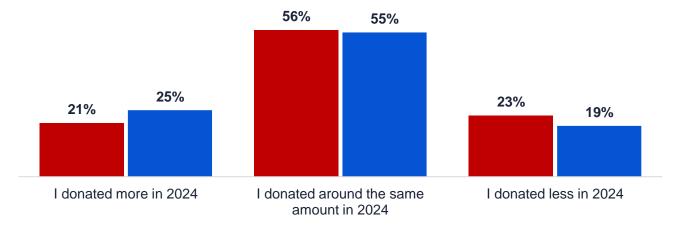
CAUSES

### **Donations vs Last Year**

While most Canadians report donating a similar amount in 2024 compared to 2023, international cause donors are slightly more likely to report that they donated more in 2024 (25% vs 21%).

% Financial donations in 2024 vs. 2023

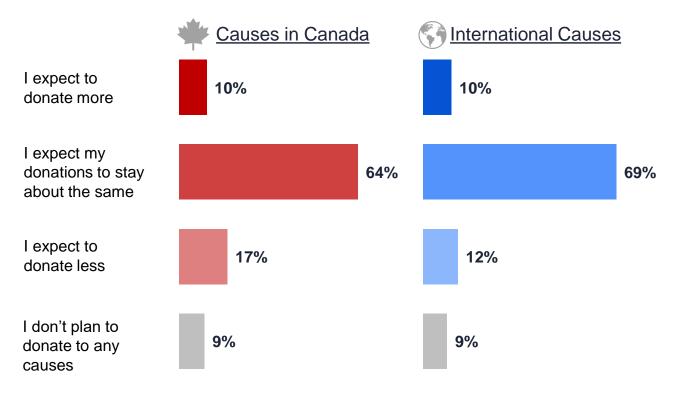
Cause in Canada International Cause



Base: Donated to a cause in Canada, excl N/A n=763, Donated to an international cause, excl N/A n=210 | Q: How does the amount you've donated in 2024 compare to what you donated in 2023, if at all?

### **Donations in the Next 6 Months**

Most of those who donated to causes in Canada or internationally expect to make a donation of some kind in the next 6 months. Those who donate to Canadian causes are less likely than international cause donors to maintain their level of donation (17% donate less vs. 12%, respectively).



NOVEMBER 13 TO NOVEMBER 18, 2024

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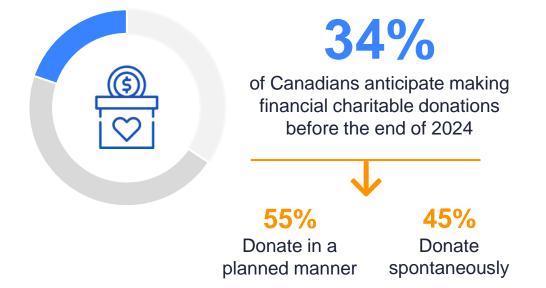
Donating more to international causes in the next 6 months is driven by Gen Zs (7% vs. 2% among those aged 35+)

**Francophones** are least likely to donate in the next 6 months to either international causes or causes in Canada.

Base: Donated to causes in Canada n=778, Donated to International cause n = 216 | Q: In the next 6 months, how do you expect your donations to causes in Canada and internationally to change, if at all?

### **Donations Planned at End of 2024**

One-third of Canadians are planning on making a charitable donation before the end of the year. Among these donors, 45% indicate that their donations will likely be spontaneous.



NOVEMBER 13 TO NOVEMBER 18, 2024



Canadians 55+ are the most likely to expect to make a charitable donation before the end of the year (44%).

Low-Income households (<\$50K) are the least likely to anticipate making a charitable donation before year end (24%).

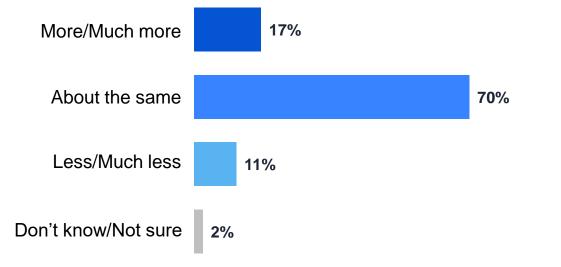
Base: Total n=1,512| Q: Do you anticipate making any financial charitable donations between now and the end of the year (Nov/Dec)?

Base: Anticipate making financial donations by the end of 2024 n=534 | Q: When it comes to donating at the end of the year (November/December), which of the following best characterize your donations?

### **End-of-Year Donations vs. 2023**

The majority of Canadians anticipate donating about the same amount at the end of 2024 as they did in 2023.





Base: Anticipate making financial donations by the end of 2024 n=534 | Q: Compared to what you may have donated last year at the end of the year (November/December), do you anticipate donating more or less?

NOVEMBER 13 TO NOVEMBER 18, 2024



A quarter (24%) of those who donated to international causes thus far in 2024 anticipate donating more

Canadians aged 35-54 are the most likely to anticipate donating less at the end of 2024 than they donated at the end of 2023 (18%).

### **Organizations to Donate To**

Canadians are most likely to plan to donate to organizations that combat food insecurity, homelessness and poverty at the end of 2024.

#### Type of Organizations Plan to Donate To:

Homelessness, food security and poverty	Nov '24
	48%
Hunger Relief and Food Security	37%
Health and Chronic Illness	
Animal Welfare	23%
	23%
Child Welfare and Protection	20%
Religious organization/place of worship (e.g. churches, mosques, synagogues)	
International relief and development	20%
	13%
Human Rights and Social Justice	13%
Mental Health Support	
Veterans and Military Support	12%
	12%
Disaster & Relief	11%
Environment/Climate Change	
Senior and Elderly Care	10%
	8%
	7%
Arts and Culture	
Don't know/ not sure	6%
	4%

Base: Anticipate making financial donations by the end of 2024 n=534 | Q: What types of organizations do you plan to donate to between now and the end of the year (Nov/Dec)?

NOVEMBER 13 TO NOVEMBER 18, 2024



Planning to donate to organizations dealing with hunger relief and food security is most common among those who donated to international causes in 2024 (47%)

### Methodology

Field WindowWave 29: November 13 to 18, 2024

Next Field Date: December 2024

#### Study

With inflation easing in 2024, many households are still adjusting to higher prices and the cost of living. The Angus Reid Group conducts a monthly tracker to understand Canadians' purchasing behaviors and perceptions of the economy.

This study has been running since May of 2022.

#### Sample

#### Wave 29: n=1,512

For this wave, a nationally representative sample of n=1,512 Canadian Adults (age 18+ yrs.) who are members of the Angus Reid Forum.

The sample frame was balanced and weighted on age, gender, region and education according to the latest census data. For comparison purposes only, a probability sample of this size would yield a margin of error of +/- 2.5 percentage points at a 95% confidence level.

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- \$ 1-800-407-0472

### Appendix

#### Field Window

Wave 1: May 19-24, 2022 Wave 2: Jun 20-22, 2022 Wave 3: Jul 19-21, 2022 Wave 4: Aug 18-22, 2022 Wave 5: Sep 23-27, 2022 Wave 6: Oct 26-28, 2022 Wave 7: Nov 23-25, 2022 Wave 8: Jan 10-12, 2023 Wave 9: Feb 17-21, 2023 Wave 10: Mar 14-16, 2023 Wave 11: Apr 19-21, 2023 Wave 12: May 30-Jun 2, 2023 Wave 13: Jun 23-26, 2023 Wave 14: July 20-24, 2023 Wave 15: Aug 25-28, 2023 Wave 16: Sep 21-26, 2023 Wave 17: Oct 27-31, 2023 Wave 18: Nov 27-29, 2023 Wave 19: Jan 15-18, 2024 Wave 20: Feb 16-22, 2024 Wave 21: Mar 20-22, 2024 Wave 22: Apr 22-24, 2024 Wave 23: May 28-31, 2024 Wave 24: Jul 4-9, 2024 Wave 25: Jul 26-31, 2024 Wave 26: Aug 22-27, 2024 Oct 3-8, 2024 Wave 27: Wave 28: Oct 15-21, 2024 Wave 29: Nov 13-18, 2024

Sample

Wave 1: n=1,530 Wave 2: n=1,503 Wave 3: n=1,503 Wave 4: n=1,508 Wave 5: n=1,507 Wave 6: n=1,502 Wave 7: n=1,509 Wave 8: n=1,505 Wave 9: n=1,507 Wave 10: n=1.505 Wave 11: n=1,503 Wave 12: n=1,503 Wave 13: n=1,502 Wave 14: n=1,502 Wave 15: n=1.502 Wave 16: n=1,503 Wave 17: n=1,510 Wave 18: n=1,507 Wave 19: n=1,505 Wave 20: n=1,509 Wave 21: n=1,505 Wave 22: n=1,503 Wave 23: n=1,520 Wave 24: n=1,500 Wave 25: n=1,506 Wave 26: n=1,506 Wave 27: n=1.511 Wave 28: n=1,501 Wave 29: n=1,512

A nationally representative sample of roughly n=1,500 Canadian Adults (age 18+ yrs.) who are members of the Angus Reid Forum.

The sample frame was balanced and weighted on age, gender, region and education according to the latest census data. For comparison purposes only, a probability sample of this size would yield a margin or error of +/- 2.5 percentage points at a 95% confidence level.